

### Strategic Sourcing Event Set Up, Analyze and Award Overview

Cardinal allows the Strategic Sourcing (SS) Buyer to award bids by Total, Line(s), or Group (lot).

Generally not used or necessary, the Strategic Sourcing module also allows for Header and Bid Factors which provides the ability to evaluate events based on factors other than price. Factors include warranties offered, lead time, product quality and other items. Weights can be set for each bid factor, letting bidders know how much value is given to portion of bids. Price is, by default, the first bid factor of any event. The score depends on how close the answer to the bid factor comes to the ideal answer.

Note: Bid Factors are not generally used.

For additional instructions on the SS process, refer to the course entitled **501 PR345**: **Strategic Sourcing** (located on the Cardinal website in **Course Materials** under **Learning**), job aids entitled **501 PR345**: **Strategic Sourcing Event Awards** and **501 PR345**: **Strategic Sourcing Collaboration** (located on the Cardinal website in **Job Aids** under **Learning**).

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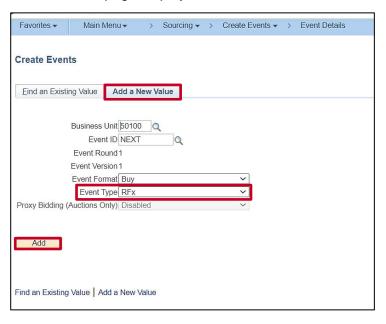
#### **Event Creation Basics**

This job aid provides a simplified process to show how to set up, analyze and award sourcing events.

1. To create or update an event, access the **Create Event** page using the following path:

Navigation > Main Menu > Sourcing > Create Events> Event Details

The **Create Events** page displays.



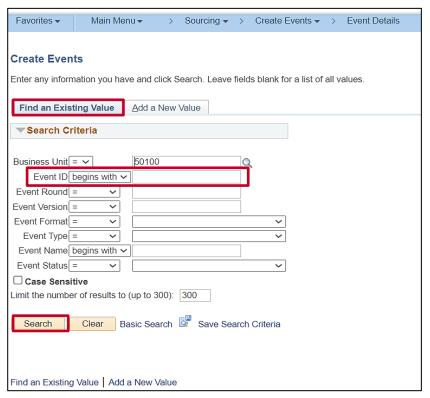
- 2. Select the **Add a New Value** tab.
- 3. Confirm or update the **Event Type** to display **RFx**.

**Note**: If you have an existing event ID that needs updating, proceed to step 4.

4. Click **Add** to go to the **Event Summary** page to create the event. Proceed to step 5.

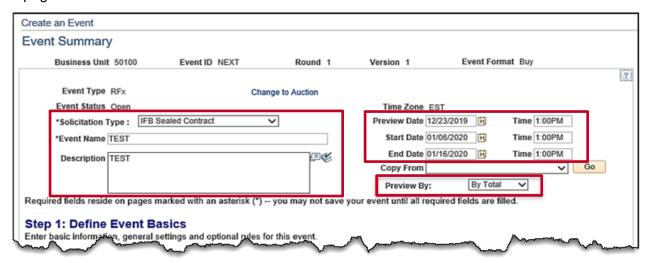
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5. To update an existing event, click the **Find an Existing Value** tab and enter the **Event ID** and click the **Search** button.

The **Event Summary** page displays and is updated with the values previously entered on the **Create Events** page.



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- 6. Confirm, update or enter the following fields on the **Event Summary** page:
  - a. Solicitation Type
  - b. Event Name
  - c. Description
  - d. Preview Date
  - e. Start Date
  - f. End Date
  - g. Preview By

The **Preveiw By** field allows you to select an award type by **Total**, **Line** or **Group/Lot**. This field defaults to **By Total** and may be changed, but not required.

Upon completion of the **Event Summary** set up, additional links and fields may be required or optional and will be covered in the following sections of this job aid.

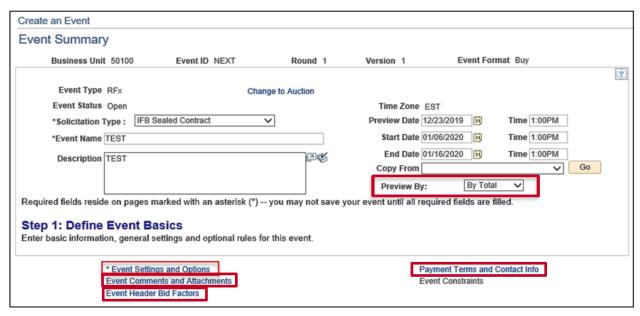
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#### **Define Event Basics**

There are five steps to Create an Event.

Step 1: Define Event Basics section is located on the Event Summary page.



The **Event Settings and Options** hyperlink is used to establish bid requirements, event scoring, as well as header and line factor weights, as applicable.

The **Event Comments and Attachments** hyperlink is used to insert Header type comments and attachments.

The **Event Header Bid Factors** hyperlink is used to select a bid factor from the look up listing provided. This is necessary when the **Line Score** has been selected. In this example, **By Total** has been selected.

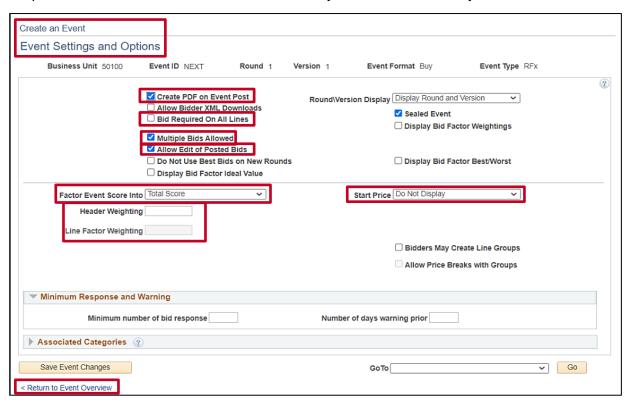
The **Payment Terms and Contact Info** hyperlink is used to identify the Buyer contact information and Payment terms.

1. Click on the The **Event Settings and Options** hyperlink.

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The **Event Settings and Options** page displays. The **Event Settings and Options** page is used to establish bid requirements, event scoring, as well as header and line factor weights, as applicable. How you set up the event defines how the award is made, by **Total**, **Line** or **Group/Lot**.



- 2. Review the settings on this page:
  - a. Create PDF on Event Post: Checkbox defaults as checked. Do not change.
  - **b. Bid Required On All Lines:** Events may be set up to require a bid response on individual, or all lines. This should remain unchecked.
  - c. Mulitple Bids Allowed: Checkbox defaults as checked. Do not change.
  - d. Allow Edit of Posted Bids: Checkbox defaults as checked. Do not change.
  - e. Factor Event Score Into: Defaults to Total Score. Do not change.

When **Total Score** is selected, you do not need to enter a Header Weighting. Although, if desired, the header score is factored into the total score of the event, which is calculated by adding the weighted line scores plus the weighted header score. Select this option if you intend to award the entire event to one bidder.

- **f. Start Price:** Defaults to Do Not Display and typically this default setting is not changed, but you may.
- g. **Header Weighting:** Defaults to blank. Do not add a value.
- h. Line Factor Weighting: Defaults to blank.

If **Line Score** is selected, weights will automatically be assigned. In addition, a **Header Bid Factor** will be required. Header Bid factors are questions bidders must answer about their products,

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services, or company. The assigned weights will be automatically added to each line within an event. The line score will be calculated by adding the weighted scores of each line bid factor plus the weighted header score. Select this option if you intend to award different lines within the event to different bidders.

Note: The combined weightings assigned to the event line(s) and the event header must total 100%. If no header weight is used, line weights equal to 100% are automatically assigned upon save. If you attempt to Post the event, and the sum of the weightings applied to the event lines and event header do not equal 100%, an error message displays

#### If Total or Line Score: Do not Use.

- Header Weighting: The Header Weighting is not pre-populated You may enter a weight to
  determine how the system weighs the event header score in relation to the Total or Line
  Score. Weights applied at the header level apply to the overall event and to each line.
- **Line Factor Weighting**: Meaning how important that specific item or service is to the overall event.
- The **Event Header Bid Factors** hyperlink is used to select a bid factor from the look up listing provided. This is necessary when the **Line Score** has been selected.
- 3. Click the Return to **Event Overview** hyperlink.

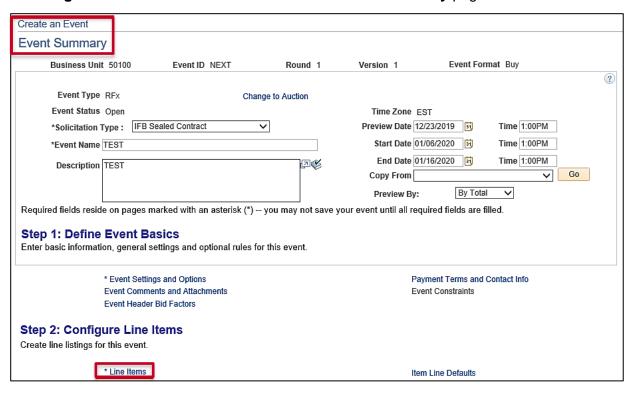
NOTE: For additional instructions on creating and analyzing events, refer to the course entitled 501 PR345: Strategic Sourcing, located on the Cardinal website in Course Materials under Learning.

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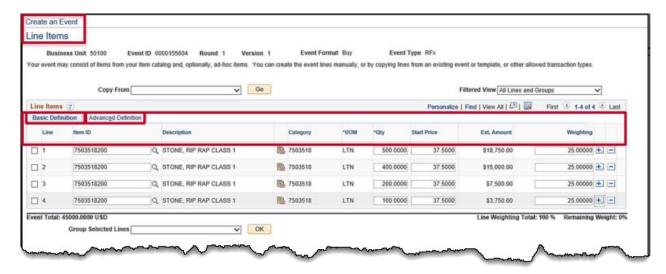
### **Configure Line Items**

Step 2: Configure Line Items section is located on the Event Summary page.



1. Click on the **Line Items** hyperlink.

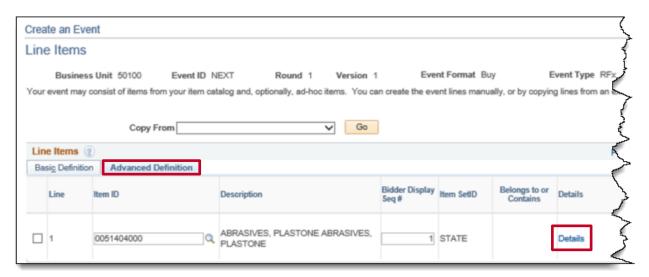
The **Line items** page displays.



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- 2. Enter the event lines on the **Basic Definition** tab for the following items, which will be totaled for the bid:
  - i. Item ID
  - j. Description
  - k. Category
  - I. Unit of Measure (UOM)
  - m. Quantity (Qty)
  - n. Start Price
  - o. Ext Amount
  - p. Weighting (not used)
- 3. Click on the **Advanced Definition** tab to further define lines.

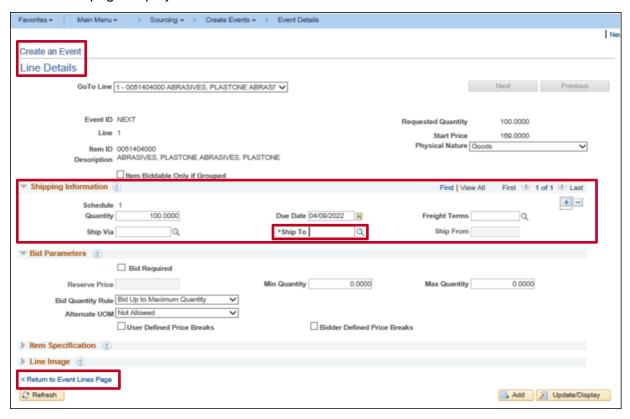


4. Click on the **Details** hyperlink to access the **Line Details**.

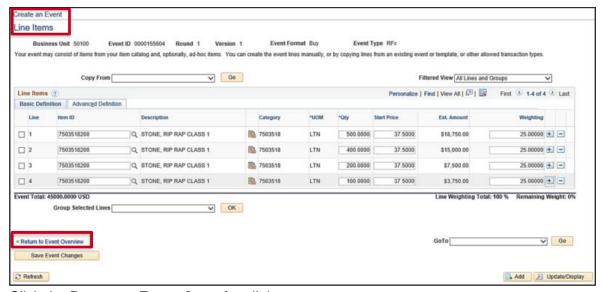
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The Line Details page displays.



- 5. Enter **Shipping Information**, **Due Date** and **Ship To** location. The **Ship To** is a required field and the event cannot be saved without the **Ship To** field being completed.
- 6. Click the **Return to Event Lines Page** hyperlink to return to the **Line Items** page.



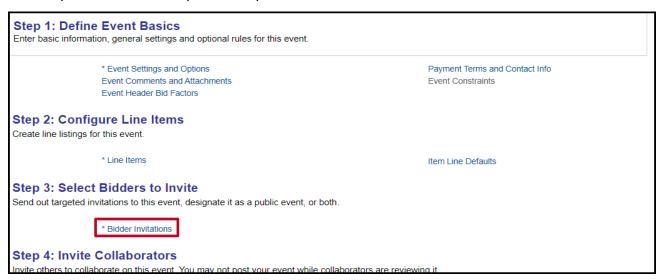
7. Click the **Return to Event Overview** link.

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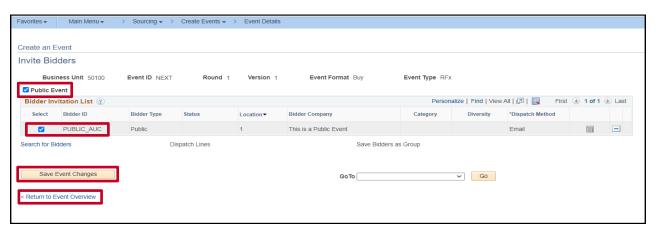
#### **Select Bidders to Invite**

**Step 3: Select Bidders to Invite** section is located on the **Event Summary** page. State procurement guidelines require all events be open to the public.



1. Click on the **Bidder Invitations** hyperlink.

The Invite Bidders page displays.



- 2. Check the **Public Event** box.
- Check the Public AUC box.
- 4. Click on the Save Event Changes.

Click the Return to Event Overview hyperlink.

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# **Procurement Job Aid**

501 PR345: Strategic Sourcing Event Set Up, Analyze and Award

### **Invite Collaborators**

For detailed information on **Step 4: Invite Collaborators,** refer to the job aid entitled **501 PR345: Strategic Sourcing Collaboration**, located on the Cardinal website in **Course Materials** under **Learning.** 

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#### **Post Event**

Once the event creation steps are complete, be sure to click **Save Event**. The next step is **Step 5: Post Event**.

Step 3: Select Bidders to Invite Send out targeted invitations to this event, designate it as a public event, or both.									
deria dat targeted invitations to this event, designate it as a public event, or both.									
* Bidder Invitations									
Step 4: Invite Collaborators									
Invite others to collaborate on this event. You may not post your event while collaborators are reviewing	g it.								
Event Collaborators									
Step 5: Post Event  When all event creation activities are complete, click Post Event to release your event for scheduled exmay have defined.	xternal viewing and trigger any bidder invitations you								
Save Event	Save As Template								
Post	Preview PDF								
Related Links:									

- 1. Click the **Preview PDF** button to send an e-mail to the Buyer with a detailed PDF event summary.
- 2. Click the **Post** button to post the event for bidding.

Cardinal sends the Sourcing Event information to eVA each day. The Strategic Sourcing Buyer is then required to update and re-post the event in eVA to allow any/all bidders on the web to respond.

eVA returns bidder information and bid responses back into Cardinal. Bids are then available to be analyzed in Cardinal. Once you have analyzed bids, Strategic Sourcing enables you to make awards per your determination.

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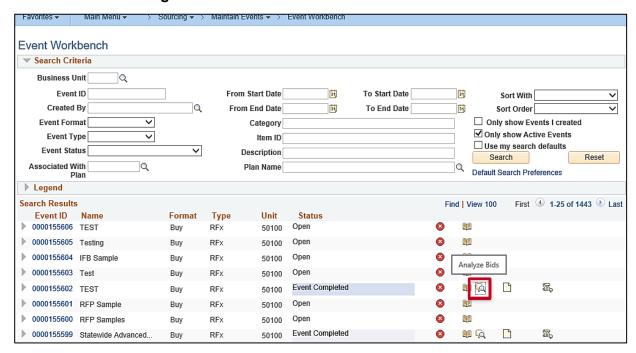


### Analyze Bids & Award Event - By Total

Once an event's **End Date** has passed and all the bids have been uploaded from eVA, using the **Event Workbench**, you can review the bids. Bids are considered and awarded based on the sum of all line items (by total).

1. Navigate to the **Event Workbench** page using the following path:

### Main Menu > Sourcing > Maintain Events > Event Workbench

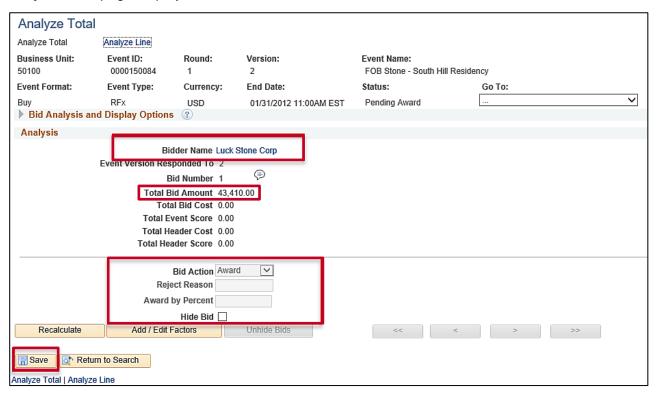


2. Click the **Analyze** icon next to the event with bids you wish to review.

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The Analyze Total page displays.



- **3.** The **Total Bid Amount** by Bidder displays.
- 4. In the column related to each winning Bidder, select the Bid Action of Award.
- 5. In the column related to each winning Bidder, set the **Award by Percent**. You could choose to allocate a portion of the event award to multiple bidders using the **Award by Percent** field.
- 6. Click the Save button.
- 7. From the **Award Details** page, you will make the award to the PO or contract. Navigate to the **Award Details** page using the following path:

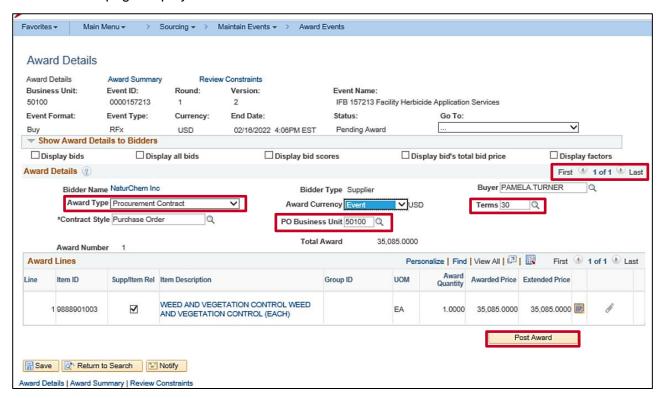
#### Main Menu > Sourcing > Maintain Events > Award Events

You can also access this page from the **Analyze Total** page by clicking on the drop-down arrow in the **Go To** box and selecting **Award Events**.

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The Award Details page displays.



- 8. In the top right of the Award Details section, we see there is only one winning bidder (i.e., 1 of 1).
- 9. Enter the Award Type of either PO or Procurement Contract.
- 10. Confirm/update the PO Business Unit.
- **11.** Confirm/update the payment **Terms**.
- 12. Click the Post Award button.

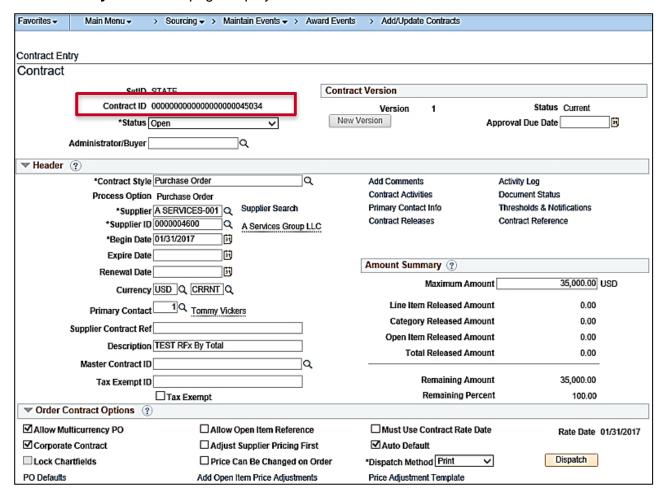
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# **Procurement Job Aid**

## 501 PR345: Strategic Sourcing Event Set Up, Analyze and Award

The Contract Entry - Contract page displays.



13. The Purchase Order award displays. A Contract ID generates and displays.

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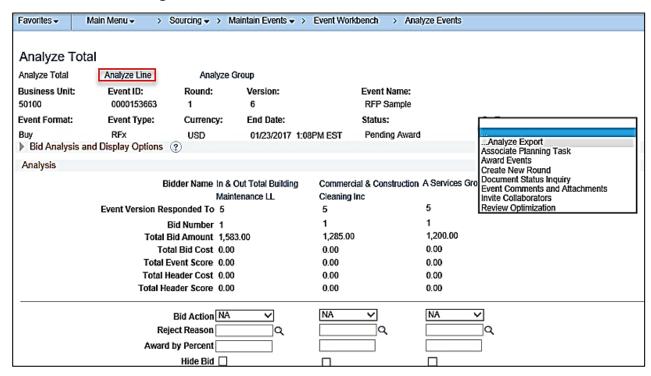
### Analyze Bids & Award Event - By Line

Once an event's **End Date** has passed and all the bids have been loaded from eVA, using the **Event Workbench** you can review the bids. Bids are considered and awarded based on the line items (by line).

1. Navigate to the **Event Workbench** page using the following path and follow normal procedures to analyze an event.

See the Analyze Bids & Award Event – By Total section of this job aid, steps 1-2:

### Main Menu > Sourcing > Maintain Events > Event Workbench



2. From the Analyze Total page, click the Analyze Line hyperlink.

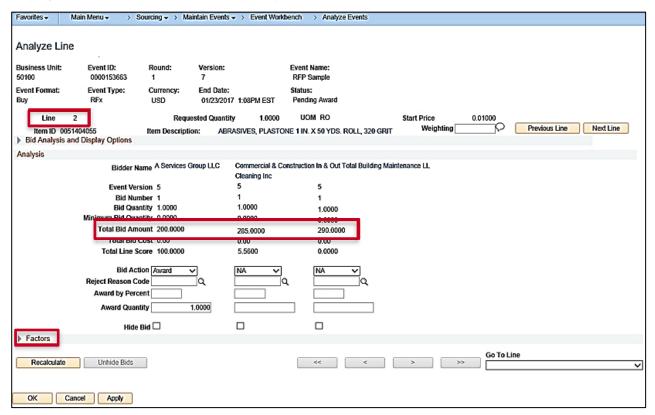
The first **Analyze Line** page displays.

Analy:	e Total	Analyze Line	Analyze G	roup	)							
Busin	ess Unit:	Event ID:	Round:	Ve	ersion:		Event Name:	:				
50100		0000153663	1	6	i		RFP Sample	•				
Event	Format:	Event Type:	Сиггепсу:	Er	nd Date:		Status:		Go To:			
Buy		RFx	USD	0	1/23/2017 1:0	8PM EST	Pending Aw	ard			~	
Line	Items ?								Pers	sonalize   Find   Vie	w Ali   💷   🔙	First 1-3 of 3 D Las
.ine	Item ID	Description			Category	UOM		Requested Qty	Qty Awarded	Weighting	Line Status	Analyze
	1 0051404000	ABRASIVES, PLAS ABRASIVES, PLAS		า	0051404	EA	169.00000	5.0000	0.0000	0.00000	Open 🗸	Analyze
	2 0051404055	ABRASIVES, PLAS YDS. ROLL, 320 G	STONE 1 IN. X 50 RIT		0051404	RO	0.01000	1.0000	0.0000	0.00000	Open 🗸	Analyze
	3 0051404115	ABRASIVES, PLAS W, 30 FT. ROLL, 12	STONE 1-1/2 IN. 20 GRIT	า	0051404	RO	0.01000	1.0000	0.0000	0.00000	Open 🗸	Analyze

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3. Click the **Analyze** hyperlink next to the **Line** you wish to award. The second **Analyze Line** page displays and details the extended bid response.

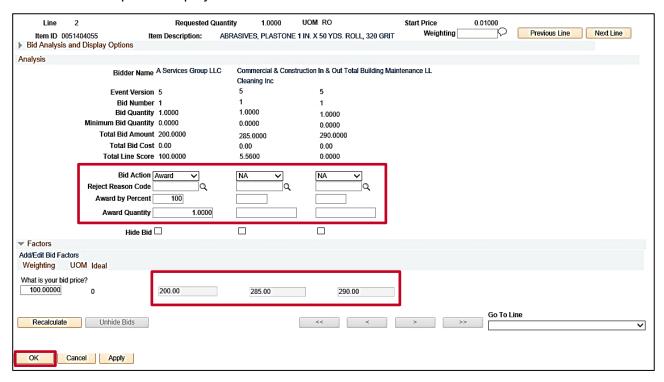


4. Click the arrow next to the **Factors** section to expand the section.

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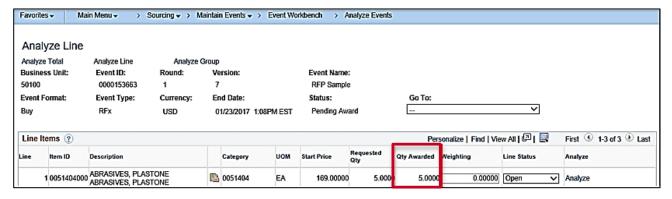


The **Unit Price** bid response displays in the **Factors** section.



- 5. In the column related to each winning Bidder, select the **Bid Action** of **Award**.
- 6. In the column related to each winning Bidder, set the **Award by Percent**. You could choose to allocate a portion of the event award to multiple bidders using the **Award by Percent** field.
- 7. Click the **OK** button.

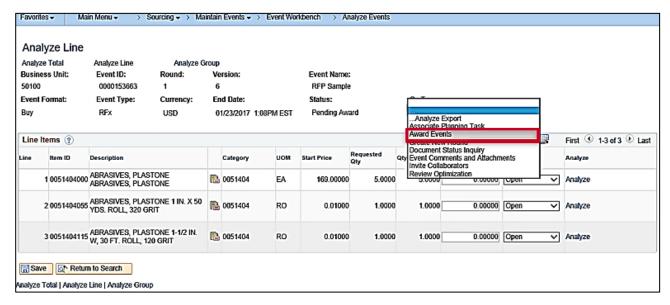
The first **Analyze Line** page displays.



- 8. Line 1 now displays Qty Awarded.
- **9.** Repeat the bid entry process for all lines.

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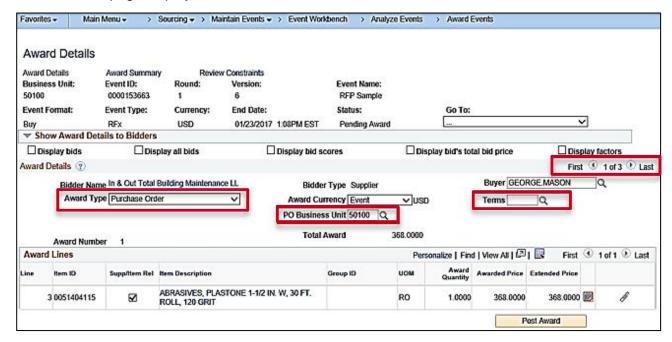


**10.** From the **Analyze Line** page, navigate to the **Award Details** page where you will make the award to the PO or contract. Navigate to the **Award Details** page using the following path:

#### Main Menu > Sourcing > Maintain Events > Award Events

You can also access this page from the **Analyze Line** page by clicking on the drop-down arrow in the **Go To** box, and selecting **Award Events**.

The **Award Details** page displays.

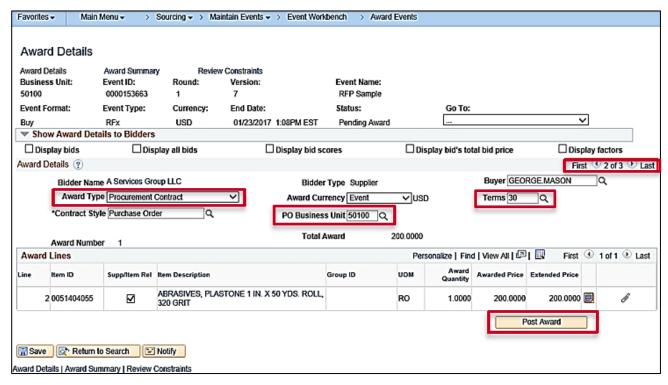


- 11. In the example above, two Bidders received an award. The first Bidder displays and has received an award for two lines, part of **Line 1** and all of **Line 2**.
- 12. Enter the Award Type of either PO or Procurement Contract.

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- 13. Confirm/update the PO Business Unit.
- 14. Confirm/update the payment Terms
- **15.** To enter their **Award Details** for the second Bidder, from the **Award Lines** section blue header bar, click the arrow icon.



- 16. The second awarded Bidder displays. In this example, the second Bidder has been awarded all of I ine 2
- 17. Enter the Award Type of either PO or Procurement Contract.
- 18. Confirm/update the PO Business Unit.
- 19. Confirm/update the payment Terms.
- 20. Click the Post Award button. The Contract Entry Contract page displays.
- 21. The contract award displays. A Contract ID generates and displays.

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### Analyze Bids & Award Event - By Group (Lot)

Once an event's **End Date** has passed and all the bids have been uploaded from eVA, using the **Event Workbench**, navigate to the **Analyze Total** page where you can review the bids. Bids are considered and awarded based on the line items within the **Group**.

1. Navigate to the **Event Workbench** page using the following path and follow normal procedures to analyze an event.

See the Analyze Bids & Award Event – By Total section of this job aid, steps 1-2:

### Main Menu > Sourcing > Maintain Events > Event Workbench

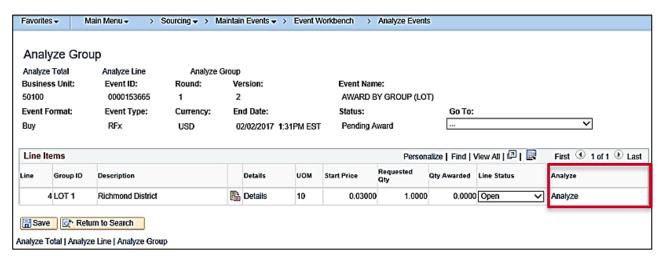
Analyze Tot	al		3.0				
Analyze Total	Analyze Line	Analyze (	Group				
Business Unit: 50100	Event ID: 0000153665	Round:	Version: 2		Event Name: AWARD BY GROUP (LOT)		
Event Format:	Event Type:	Currency:	End Date:		Status:	Go To:	23
Buy Bid Analysis a	RFx nd Display Options	USD ②	02/02/2017 1:3	1PM EST	Pending Award		~
Analysis							
	Bi Event Version Res	INC	IROBATE GLOBAL,	Ken Cons	truction Co Inc		
		Bid Number 1		1			
		Bid Amount 42,5		30,000.0	0		
		vent Score 100		100.00			
	Total H	eader Cost 0.00		0.00			
	Total He	ader Score 100.	00	100.00			
		Bid Action NA ect Reason by Percent Hide Bid		NA	<b>▽</b>		
Factors				57.7C ()			
, , , , , , , , , , , , , , , , , , , ,		Factors	Unhide Bids		<< <	>	>>

2. From the Analyze Total page, click the Analyze Group hyperlink.

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The **Analyze Group** page displays.



3. Click the **Analyze** hyperlink next to each **Group ID** (e.g., **Group ID** equals **Lot 1**) you wish to award. Another **Analyze Group** page displays and details the extended bid response.

The **Analyze Group** page shows the **Group/Lot** total per bidder.

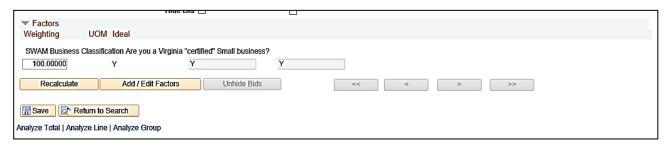
Analyze Grou	p .									
Business Unit: 50100 Event Format: Buy	Event ID: 0000153665 Event Type: RFx	Round: 1 Currency: USD	Version: 2 End Date: 02/02/2017 1	:31PM EST	Event Name: AWARD BY GRO Status: Pending Award	OUP (LOT)				
Line 4 Group ID LOT 1 Bid Analysis and		Reque	ested Quantity on: Richmo	1.0000 nd District	UOM 10	Details	Start Price Weighting	0.03000	Previous Grou	p Next Group
Analysis	Event Ver Bid Nu Bid Qua Minimum Bid Qua Total Bid Am Total Line S Bid Ac Reject Reason C Award by Per Award Quar	mber 1 antity 1.0000 antity 0.0000 antity 0.0000 cost 240.00 cost 100.0000 tion NA Node	2 1 1 0 0	.0000 .0000 .0000 .0000 .0000	GLOBAL, INC					
Recalculate  OK Cane	Unhide Bids				<<	<	>	So To	Line	V

4. Click the arrow next to the **Factors** section to review the bid factors.

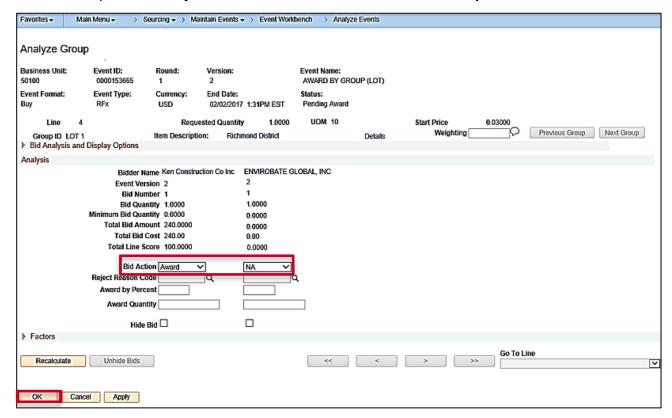
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5. Scroll back up to the **Analysis** section to make the award for this **Group**.



**6.** When complete, click the **OK** button.

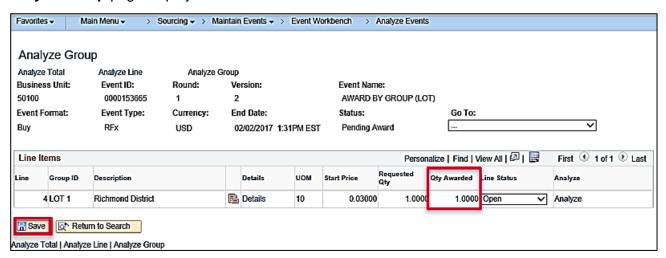
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# **Procurement Job Aid**

## 501 PR345: Strategic Sourcing Event Set Up, Analyze and Award

The **Analyze Group** page displays.



- 7. The Qty Awarded on the Group ID of Lot 1 is populated.
- 8. Repeat the process to award all remaining Groups/Lots.
- **9.** When all Lots have been awarded, click the **Save** button.
- **10.** From the **Award Details** page, you will make the award to the PO or contract. Navigate to the **Award Details** page using the following path:

#### Main Menu > Sourcing > Maintain Events > Award Events

You can also access this page from the **Analyze Group** page by clicking on the drop-down arrow in the **Go To** box, and selecting **Award Events**. The **Award Details** page displays. Follow procedures to make the award to the PO or contract using the **Analyze Bids & Award Event – By Total** section of this job aid, <u>steps 7-13.</u>

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